

Nicaragua Fact Sheet

Total retail units as of December 31, 2011: 71

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| Palí | 58 |
| La Unión | 8 |
| Maxi Pali | 5 |

Associates 2,150*

History

In September 2005, Walmart acquired a one-third interest in CARHCO from the Dutch retailer Royal Ahold NV. In February 2006, Walmart increased its interest to 51 percent and the name CARHCO was changed to Walmart Centroamérica. In January 2010, Walmart Mexico announced the integration with Walmart Centroamérica and the name changed to Walmart Mexico y Centroamérica.

Walmart is the largest retailer in Central America, with more than 550 stores and nearly 30,000 associates in Guatemala, El Salvador, Honduras, Nicaragua and Costa Rica. Walmart Mexico y Centroamérica employs more than 200,000 associates and operates more than 2,000 stores in 6 countries.

Awards

In February 2011, Walmart was named "The Most Admired Multinational Company in Central America" for the third consecutive year by Estrategia & Negocios magazine, the top Central American business magazine. Walmart was recognized for its leadership in the retail industry in Central America and the creation of value chains with suppliers, assuring the lowest price for customers, while driving development and benefits for the communities where it operates.

In 2010, we received an award from World Vision Nicaragua for the company's social responsibility and commitment to the rural communities of Nicaragua

For the fourth consecutive year Walmart received an award from the Los Pipitos Foundation, acknowledging the company's annual contribution of more than USD \$6,000 to support children with disabilities.

In a joint initiative supported by the government of Nicaragua and local Chamber of Industry, Walmart and Integrated Meat Industries received the distinction "Center of Cleanest Production."

In 2009, Walmart received recognition from the Nicaraguan Union of Social Responsibility as a Social Responsible Business.

In 2009, Walmart received recognition from the Central American Institute of Business Administration for our yearly contribution for the scholarships funds.

Opportunity

In 2009 and 2010, Walmart launched the "A Hand to Grow" program in Managua, in coordination with the Managua Secretary of Economics. Through roundtables with Walmart buyers, this program supports the development of small and medium-sized manufacturers in Nicaragua.

In 2010, Walmart signed a Memorandum of Understanding with LAFISE, a financial institution, to provide credits to the local producers that participate in our Tierra Fertil program, in order to increase their production

Community

Walmart joined forces with World Vision International to carry out the project "Healthy Eating for Healthy Children." The program launched in 2009 with the objective to improve the nutrition for 30 families in the community of La Concepción, through educational activities to promote good dietary practices. The program was aimed specifically at children under six and pregnant and nursing women. The project consisted of:

- Medical examination of the children to detect and treat malnutrition, in cooperation with the Health Ministry (MINSA).
- Parents attended workshops to learn how to make nutritious soy-based food and natural cereals.
- Lectures involving the importance of breastfeeding and proper nutrition.
- Incorporation of agricultural alternatives (beans, corn and vegetables) in local orchards and new livestock (chickens and goats).
- Alliance with the Agriculture and Forestry Ministry (MAGFOR) and the Agricultural Technology Institute.
- Materials for the construction of grain storage.

In 2010, Walmart extended this project to help 70 more families. In addition to the initiatives from the previous year, the company will also be helping 20 families to develop products, such as honey and packed cereals that will have the quality to be commercialized in order for them to become self sufficient.

In November 2009, we launched a regional volunteer program. In Nicaragua, this program drew 100 associates from the home office, stores, distribution center and the company's affiliates: Hortifruti and Industrias Carnicas Integradas. Volunteers visited Nuestros Pequeños Hermanos in the city of Jinotepe to help with painting the residences and planting 1,000 plants as part of a reforestation project.

In 2010, Walmart launched two regional volunteer programs in conjunction with the Managua Mayor's office, where eighty volunteers from the Walmart home office, Hortifruti, Industrias Cárnicas Integradas and our distribution center participated. We visited a public school and helped them with reforestation, cleaning the neighborhood and talking to the residents of this area about the importance of recycling. The second program worked to improve the facilities of the NGO Aldeas SOS. Ninety associates helped paint homes, plant orchards and entertain the children.

In addition, there were five volunteer programs in the communities where new stores were opened during this year. These included house to house visits to educate our clients on environmental issues; such as the damage of plastic bags and the necessity of energy consumption reduction. We also gave away reusable bags to our clients, offering them a new option when visiting the stores.

Walmart supports Tierra Fértil, a program to assist local producers in learning new agricultural techniques so they can produce high quality products for the retail market. Over 350 Nicaraguan producers currently participate in this program.

Sustainability

Walmart de México y Centroamérica is committed to reducing the company's environmental footprint. The stores in Nicaragua participate in recycling and energy conservation programs.

**As of August 31, 2011*

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