

## Corporate Facts: Walmart By the Numbers

*"We're all working together; that's the secret. And we'll lower the cost of living for everyone, not just in America, but we'll give the world an opportunity to see what it's like to save and have a better lifestyle, a better life for all. We're proud of what we've accomplished; we've just begun." – Sam Walton (1918-1992)*

### Our Associates:

Walmart employs more than 2 million associates worldwide, including more than **1.4 million in the United States**. Walmart is not only one of the largest private employers in the U.S., but the largest in Mexico and one of the largest in Canada as well.

**Walmart is a diverse employer** with more than 257,000 African-American associates; more than 41,000 Asian and 5,900 Pacific Islander associates; more than 171,000 Hispanic associates; more than 16,000 American Indian and Alaskan Native associates; more than 869,000 women; and more than 430,000 mature associates who are 50 and older.

**The majority of our associates work full-time.** Many of our associates are senior citizens who need supplemental income or students who want work experience.

Walmart offers the opportunity to build a career: Nearly 75 percent of our store management team joined us as hourly associates.

Potential associates know that **Walmart provides good jobs with competitive pay and benefits.** For example, our average, full-time hourly wage for Walmart stores is \$11.24 and is even higher in urban areas. The average full-time hourly wage is \$11.66 in Atlanta, \$12.55 in Boston, \$11.61 in Chicago, \$11.25 in Dallas, \$11.43 in San Francisco and \$11.50 in New York City. Additionally, associates can receive performance-based bonuses.

In a survey taken during the company's most recent open enrollment period, **94.5 percent of Walmart associates reported having some form of health coverage – either through Walmart or another source.** Walmart insures more than 1.2 million associates and family members making us among the nation's largest providers of private sector health insurance.

Unlike the employees of many of our retail competitors, Walmart associates – both full and part-time – can become eligible for health benefits.

In 2009, Walmart awarded approximately \$2 billion to U.S. hourly associates through financial incentives, including bonuses, profit sharing and 401(k) contributions, and hundreds of millions of dollars in merchandise discounts and contributions to the associate stock purchase plan.

### Improving the Quality of Life in Communities:

Our customers shop at our stores because they like the service our associates provide, and they like being able to buy the products they need at affordable prices in one convenient place.

Walmart's environmentally-friendly goals include: being supplied by 100 percent renewable energy, creating zero landfill waste and selling products that sustain our environment.

Walmart makes the majority of our charitable donations at the local level where we can have the most impact on improving people's lives. In fiscal year ending 2009, Walmart and its Foundation gave more than \$378 million in cash and in-kind gifts to U.S. nonprofits. The company's long-term commitment to giving back locally has positioned the retailer as a trusted source of funding for community programs, especially those that address hunger, homelessness, education, job training and other basic needs.

### Sales and Stores:

Walmart is the world's largest retailer with \$401 billion in sales for the fiscal year ending Jan. 31, 2009. In the U.S., Wal-Mart Stores, Inc. operates more than 4,200 facilities including Walmart supercenters, discount stores, Neighborhood Markets and Sam's Club warehouses.

Internationally, Walmart operates 3,600 additional in 16 markets worldwide, including Argentina, Brazil, Canada, Chile, China, Costa Rica, El Salvador, Guatemala, Honduras, India, Japan, Mexico, Nicaragua, Puerto Rico, United Kingdom and the United States.

Through our supplier diversity initiatives, Walmart partners with more than 2,500 minority- and women-owned business suppliers. Our supplier diversity program has grown from \$2 million initially spent with minority- and women-owned businesses to more than \$8 billion in 2008.

In its more than 4,200 Walmart stores and Sam's Clubs in the U.S., Walmart operates several "Stores of the Community," which use locally relevant store designs and merchandise mix that reflects our respect for our diverse customers. Each of these stores and clubs serves a variety of local needs and wants, with many located in rural and underserved communities where diverse cultures and ways of life converge.

Recent Accolades for Walmart include:

- 2008 Employer of the Year, National Association of Governors' Committees on People with Disabilities
- 2008 Top Ten – Employees with a Disability, Careers & the disAbleD
- 2008 Top Companies for Female Executives, National Association of Female Executives
- 2008 Best Companies for Multicultural Women, Working Mother Magazine
- 2008 Diversity Elite – Top Ten (#3), Hispanic Business
- 2008 Top 50 Companies for Diverse Managers to Work (#3), Diversity MBA
- 2008 Top 100 Employers (#22), The Black Collegian
- 2008 Best Companies for Asian Pacific Americans, Asian Enterprise
- 2008 Best Diversity Companies for Hispanics, Hispanic Network
- 2008 40 Great Organizations for Women of Color to Work, Women of Color Magazine
- 2008 Corporation of the Year, National Association of Hispanic Publications
- 2008 Top 35 Companies for Executive Women, National Association for Female Executives

## Walmart in the News:

In April 2009, the "Today" show described Walmart CEO Mike Duke as the person to talk to on how the economy affects the average American. In a recent conference call with reporters and analysts, Duke said, "the stability of our business comes from the clear path Sam Walton established with our every day low price philosophy. It's more important than ever. We have unique insight into how our customers and members are weathering the economy. We know better than ever how to meet their needs—and this is a tremendous competitive advantage."

In February 2009, regarding Wal-Mart's innovative health care coverage for associates, *The Washington Post* wrote: "...the world's largest company has become an unlikely leader in the effort to provide affordable care without bankrupting employers, their workers or taxpayers in the process. From its headquarters in Bentonville, Ark., the retailer is doing in the real world what many in Washington are only beginning to talk about."

In January 2009, *The New York Times* discussed the legacy of former Walmart CEO Lee Scott saying, "...the company that democratized consumption in the United States — enabling working-class families to buy former luxuries like inexpensive flat-screen televisions, down comforters and porterhouse steaks — has begun to democratize environmental sustainability. For decades, many consumers felt that going green was a luxury, too, reserved primarily for those with enough money — and time on their hands — to buy groceries at natural food stores and organic clothing from specialty retailers."

In April 2009, *USA Today* called Walmart the bright spot in the renewable energy market after the company announced it would double the size of its solar-power initiative by placing rooftop solar arrays on 10 to 20 stores and distribution centers in California. Wal-Mart's solar projects will generate enough clean energy to power the equivalent of 2,600 homes and avoid 22,500 metric tons of carbon-dioxide emissions each year—which is comparable to taking about 4,000 cars off the road.

Walmart is currently ranked number two on the FORTUNE 500. It also remains on FORTUNE's "Most Admired Companies" list after having been recognized as the "Most Admired Company in America" in both 2003 and 2004. Forbes has also named Walmart the number one most generous company overall in terms of cash contributions to nonprofits.