

**Walmart**



**Health & Wellness  
Employer Solutions Group**

**Cut health care costs without  
cutting a single benefit.**



Walmart is now leveraging its buying power and distribution expertise to help employers save money on their employee benefit costs. We're committed to helping people save money so they can live better, so we're reducing health care costs by providing cost savings solutions for employers in the areas of **Prescription Drugs, Vision Care, and Prescription Safety Eyewear.**

## Prescription Drug Solutions

If your company is self-insured, we can help you reduce the amount you spend on employee prescription drug costs. In fact, claims analysis of this program shows that significant savings can be realized on your prescription drug spend.

### Here's How it Works

It's very simple. Walmart buys and distributes prescription medications very efficiently and under this program we are able to pass those savings along directly to the employer. To maximize savings, the employer may incentivize its employees to use lower-cost Walmart, Sam's Club, or Neighborhood Market pharmacies, for example, by offering a lower co-pay on generics at Walmart pharmacies versus other pharmacies. The employer saves money, their employees save money, and there's no reason to take away choice.

The more your employees use Walmart pharmacies, the more your company saves. It's a quick and simple way to implement Consumer Driven Healthcare for prescription drugs.

### Easy Implementation

You can start realizing the savings from Walmart's new Employer Solutions Program quickly, because it's very easy to implement.

Claims processing and adjudication continue to be handled by your Pharmacy Benefit Management Company (PBM) and there is no impact on any rebates you may be set up to receive.

We understand the strain health care costs can put on your company. That's why we're bringing a positive solution to the industry by helping self-insured employers save money on prescription drug costs. Now that's providing real benefits for everyone.

It's simple to calculate the prescription drug savings opportunity for your company. Simply provide 3 months of your recent claims data to the Walmart Employer Solutions Group and we'll show what you would have paid in that timeframe under Walmart's program. Call 877-234-8662 or visit [walmartstores.com/employersolutions](http://walmartstores.com/employersolutions) for a list of the data necessary to conduct the analysis.

\*Estimated savings is based upon an analysis of employer claims data by an independent consulting firm. Total savings will vary for each employer, based upon each employer's claims data, current plan, and drug mix. Free language assistance services available for prescription drug information at Wal-Mart and Sam's Club pharmacies in New York. Contact your Wal-Mart or Sam's Club pharmacy for details.

## Vision Solutions

If your current vision plan does not include Walmart stores in its network, then Walmart's Opti-Direct program may be your solution for vision coverage savings.

Opti-Direct allows you to provide your employees with vision coverage without the hassle of purchasing a vision insurance plan and paying premiums. You only pay when employees purchase eyewear. And your employees get more for the dollars you and they spend through our broad selection of eyewear including designer brands such as Randy Jackson, UMBRO, Sophia Lauren, and Sally Hanson .

### Opti-Direct programs can be set up in one of two ways:

**1. Overall Amount:** Walmart will bill your company for an employee's purchase up to a flat amount towards prescription eyewear (example: \$100 per employee). Anything over this amount is collected from the employee by Walmart at the time of service.

**2. Itemized Account:** Walmart will bill your company based on specific amounts you establish for specific items. (Example: Frames not to exceed \$18, single vision lenses not to exceed \$30, etc.) Anything over this amount is collected from the employee by Walmart at the time of service.

### Easy Implementation

Setting up an Opti-Direct program for your employees is quick and easy. Just call us at [877-234-8662](tel:877-234-8662) and an account representative will walk you through the sign-up process and answer any questions you might have.

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## Prescription Safety Eyewear Solutions

Walmart's Prescription Safety Eyewear Program allows employers to provide their employees with high quality single vision lenses with safety frames starting at only \$29. Bifocal lenses with safety frames start at \$69. Compare those prices to the current amount you pay for prescription safety eyewear and you'll see how the savings can quickly add up.

In addition, Walmart only uses Hilco brand frames. A study by the Illinois College of Optometry showed these frames to be the safest among those tested.\* When it comes to your workers' safety, you should demand the best.

Now, consider the fact that most Walmart Vision Centers are open on weekends and until 8:00pm on weeknights so your employees don't have to take time off of work to accommodate traditional business office hours for fittings and repairs. Cost, Convenience, and Value—how does your current program stack up?

### Easy Implementation

Setting up a Prescription Safety Eyewear program for your employees is quick and easy. Just call us at [877-234-8662](tel:877-234-8662) and an account representative will walk you through the sign-up process and answer any questions you might have.

\*Testing safety eyewear: How Frame and Lens Design Affect Lens Retention, Illinois College of Optometry, 2007

## Frequently Asked Questions

### Why is Walmart doing this?

We are committed to reducing the cost of health care and helping your company and your employees save money. Our buying power and distribution expertise allow us to provide prescription drugs, frames, lenses, contacts, and prescription safety eyewear for less through simple, easy to implement programs.

### Who is this program for?

Walmart's Prescription Drug Program is for any employer who self-insures their health benefit plan. The Opti-Direct and Prescription Safety Eyewear solutions are for any employer that wants to provide this offering to their employees.

### Are there benefits other than savings?

Yes. Lower costs on prescription drugs allow you to keep co-pays lower for your employees which can lead to better adherence to a drug regimen, better health outcomes, and lower long-term health costs. Our Opti-Direct and Prescription Safety Eyewear solutions provide your employees with the added convenience of extended weekday and weekend hours so they can take advantage of our program without taking time off of work.

### How does Walmart's prescription drug program interact with my current Pharmacy Benefit Management Company (PBM)?

Walmart provides a monthly price list to your PBM to be loaded into its system. When your employee uses a Walmart pharmacy, the employer is charged the reduced amount and your employee is charged their lower Walmart co-pay amount.

### How do I learn more or sign up?

It's simple. Give us a call at [877-234-8662](tel:877-234-8662) or visit us online at [walmartstores.com/employersolutions](https://walmartstores.com/employersolutions), and we'll connect you with an expert that can explain how these programs work, different ways they can be structured, and answer any questions you may have. We can also help you quantify your savings specifically.

Call [877-234-8662](tel:877-234-8662) to learn how your company can save. Or visit us at [walmartstores.com/employersolutions](https://walmartstores.com/employersolutions).

**Walmart**   
Save money. Live better.

