

Chile Fact Sheet

Total retail units as of December 31, 2011: 307

Lider Hiper	69
Lider Express	56
Acuenta	48
Ekono	132
Revive	1
El Buen Corte	1

Associates 39,541*

History In January 2009, Walmart acquired a majority in Distribución y Servicio D&S S.A., Chile's leading food retailer. D&S began as a family-owned operation led by Manuel Ibáñez Ojeda in 1957 with its first supermarket called Almac. The business was expanded by his sons, Felipe Ibáñez Scott and Nicolas Ibáñez Scott, who remain engaged in the business. With headquarters in Santiago, D&S has more than 34,000 associates. The company operates several formats including hypermarkets Hiper de LIDER, supermarkets Express de LIDER, Super Bodega Acuenta and Ekono convenience stores. It also has developed a significant credit business through its Presto credit card, with 1.6 million users. On November of 2010, D&S changed its tax ID to Walmart Chile.

Awards LIDER was recognized among the top ten more social responsible companies in Chile – Mori 2011

The LIDER brand was named number 10 among the 100 leading Chilean brands by Que Pasa magazine – 2010

Hiper LIDER La Serena was recognized for its volunteer work for Telethon (foundation that benefits disabled children) in the Best Practices Contest - Coquimbo Region division of Chilean Government – 2010

Ranked second in the most prepared companies to face Global Warming by Capital Magazine – 2010

Opportunity At Walmart Chile, we are proud of the positive economic impact we have on our communities. Last year, Walmart Chile created new jobs through the opening of Ekono and Super Bodega Acuenta stores. Walmart Chile is very proud of being one of the few companies that pays PyMe suppliers in 30 days, while the industry average is approximately 60 days. The company executes various CSR programs and has a reputation for being a responsible company and good citizen.

Community In 2011, Walmart Chile signed an alliance with Red de Alimentos (Food Network) NGO to collaborate donating food to the hungry in Chile.

In 2010, Walmart Chile made an important contribution to help the victims of the February Earthquake, investing more than \$1.3 million in initiatives to provide emergency housing in different regions, as well as to help rebuild small businesses in the towns of Constitucion and Dichato. This is in addition to the \$600,000 contribution made by Walmart International through the Red Cross and other reconstruction funds.

Sustainability In May, Walmart Chile and Fundación Chile signed an agreement to develop a Sustainability Indicator in order to inform customers about the sustainability of the products sold in its stores.

During 2009, Walmart Chile opened the first environmentally friendly supermarket in the country with energy efficient, state-of-the-art technology.

For the past three years Walmart Chile has made advancements in electric energy efficiency, reducing energy usage by five percent annually. D&S achieved a national award for this initiative in 2008.

In June 2008, Walmart Chile launched the 3Rs: Reducing, Recycling and Reusing, which is a strategy in regards to plastic bags. D&S is the first supermarket in Chile to sell reusable bags. In April, Walmart Chile began offering recycled t-shirt bags. D&S is working to reduce plastic bag waste by 50 percent by 2011.

Walmart Chile has offered in-store community recycling for paper, glass, and aluminum cans since 2001, as well as in-store operational recycling on carton and plastic films.

**As of August 2011*

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